STATE OF CALIFORNIA

### STANDARD AGREEMENT AMENDMENT

STD. 213 A (Rev 6/03)		
X CHECK HERE IF ADDITIONAL PAGES ARE ATTACHED 10 Pages	AGREEMENT NUMBER	AMENDMENT NUMBER
	08-C0132	A01
	REGISTRATION NUMBER	
	1016338	,
1. This Agreement is entered into between the State Agency and Contract	ctor named below:	
STATE AGENCY'S NAME  Department of Pesticide Regulation		
CONTRACTOR'S NAME	· ·	
The Regents of the University of California  2. The term of this		
Agreement is April 1, 2009 through	March 31 2011	S
3. The maximum amount of this \$129,940.00	March 31, 2011	
\$\frac{1}{2} \frac{1}{2} \frac	ne thousand nine hundred	forty dollars and no cents
4. The parties mutually agree to this amendment as follows. All actions Agreement and incorporated herein:		
Changes made to this Agreement are shown as: Text additions are dis displayed as strike through text (i.e., Strike).	splayed in <b>bold and underli</b> i	ned and Text deletions are
Attachment 1, Detailed Scope of Work and Timeline is amended, in its	entirety, as attached.	
Attachment 2, Detailed Budget is amended, in its entirety, as attached.		
All other terms and conditions shall remain the same.		J
IN WITNESS WHEREOF, this Agreement has been executed by the parties her	reto.	
CONTRACTOR	De	CALIFORNIA partment of General Services
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)		Use Only
The Regents of the University of California  BY (Authorized Signature)  DATE SIGNED (2)	:	
BY (Authorized Signature) UMU G DRet 5/4	f//0	y.
PRINTED NAME AND TITLE OF PERSON SIGNING	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Lynn Deetz, Director	,	, , , , , , , , , , , , , , , , , , ,
ADDRESS ANR Office of Contracts & Grants		APPROVED
University of California One Shields Ave.	,     ·	AFFROVED
Davis, CA 95616		MAY O E OOLO
ID# CONG STATE OF CALIFORNIA		MAY 2 5 2010
AGENCY NAME		OF OFFICE OFFI
The Department of Pesticide Regulation	DEPT	OF GENERAL SERVICES
BY (Judiprized Signature)  DATE SIGNED (D	Po not type)	, <i>'</i>
€ 1 MSC SCUOLING 5.10.10	)	,
PRINTED NAME AND TITLE OF PERSON SIGNING	☐ Exempt	per:
Anise Severns, Fiscal Services and Business Operations Manage	er	
ADDRESS  1001 WT? Charact Segment CA 05914	· Kille	nd L. Sollberg
1001 "I" Street, Sacramento, CA 95814	,	NOUN US

## DETAILED SCOPE OF WORK AND TIMELINE Outreach for Mitigating Pesticide Runoff in Urban Environments

### I. INTRODUCTION/OBJECTIVES

The objective of this project is to refine and prepare unbiased, up-to-date, effective, and scientifically based outreach materials that may be used by landscapers, structural applicators, nursery and garden center staff, and residential users. The outreach materials will provide information to help these user groups prevent and mitigate pesticide runoff in urban environments. The project will build on a previous Department of Pesticide Regulation (DPR) contract, "Development of Outreach Materials for Mitigating Pesticide Runoff in Urban Environments (agreement DPR #05-0108C)," that developed *prototype* products to demonstrate the possibilities for outreach. The outreach materials that were gathered, adapted, and developed as part of this earlier project are currently posted at http://groups.ucanr.org/PesticideMitigation/ and, with the exception of the Pesticide Database, are active.

The project director, investigators, and the University of California Integrated Pest Management Program (UC IPM) and University of California Cooperative Extension (UCCE) staff comprise the development team. In addition, the user group formed during the previous contract, including a DPR Environmental Monitoring Branch scientist and a DPR Pest Management Branch scientist, as well as representative end users from the California Association of Nursery and Garden Centers (CANGC) and members of the Urban Pesticide Committee (UPC), will continue to review materials to assure their usefulness. Pest control advisors (PCAs) and structural pest management professionals will also evaluate the materials although these groups are not considered part of the formal advisory team.

### II. WORK TO BE PERFORMED

The Contractor will develop new materials, solicit reviews of materials from potential users, and finalize prototype and new materials for public use and to assist with educating the targeted user groups about pesticides and their impact on water quality. All products will be reviewed by a group of potential users of the identified audiences before finalizing and posting.

Note that under an earlier contract with DPR, investigators researched the possibility of creating a searchable database of pesticide products labeled for specific target audiences; however, there was no sustainable way of obtaining the necessary information from DPR or the pesticide manufacturers and formulators. Thus the pesticide database, while very desirable, is not a deliverable in this project.

Note that it will be very difficult to relate the effectiveness of the project through the documentation of reduced pesticide use or improved water quality. Therefore, the contractor

will do its best to quantify the immediate impacts of the project's outreach materials and activities on user groups as an indicator of success.

### III. TASKS

### A. Contractor's Responsibility:

- 1) Form and consult with project advisory group (PAG).
  - a) Review with PAG the prototype products that have been developed under the earlier DPR Contract (#05-0108C).
  - b) Present plans for new products and revisions to old ones and gather feedback.
  - c) PAG shall review and comment on all draft products. These comments will be used by development team in finalizing products.
- 2) Review and revise six (6) existing online training modules.
  - a) Review and organize module content to form a cohesive set of modules to teach mitigation of pesticide for water quality. Revise content as needed for completeness, scientific accuracy, and consistency of message about pesticides, water quality impacts, and mitigation of impacts.
  - **b)** Field test online training modules by engaging learners to give feedback about the experience and revise appropriately to improve presentation of the current modules.
  - c) Add professional-quality voice, art, and prepare final layout.
- 3) Develop additional professional-quality online training modules
  - a) Develop two (2) new professional-quality modules, one (1) using <u>herbicides</u> glyphosate (for landscape, nursery staff, and non-professionals) and one (1) regarding calibration and application methods to minimize pesticide runoff (for all audiences).
  - b) Develop scripts, identify and produce artwork, field test and revise as needed, prepare, and record voice.
- 4) Develop additional short pesticide videos and review and revise existing videos
  - a) Develop and produce two (2) short pesticide videos about fipronil and cyfluthrin.
  - b) Field test with user representatives and revise as needed.
  - c) Review and revise existing videos as needed for content.
- 5) Develop additional consumer-oriented quick tip cards and revised existing cards

- a) Write seven (7) new cards, review, identify artwork, and prepare final deliverable cards.
- b) Obtain reviews of the six (6) existing cards from experts and users and revise as needed, deliver finished cards.

### 6) Develop Interactive Pest Notes

- a) Compile environmental (water quality) and health impacts of commonly used pesticides included in 17 Pest Notes (10 most popular arthropod pests, 6 weeds, and 1 disease)
- b) Prepare impacts tables and Web pages that describe each pesticide
- c) Reformat the Pest Notes to include the interactive water quality components.
- d) Obtain and incorporate reviewer comments.

### 7) Develop and post pesticide newsletters

- a) Prepare six (6) newsletters on pesticide topics.
- b) Make the newsletters available on Web site.

### 8) Publish materials through the UC IPM Web site

- a) Incorporate all of the <u>final</u> products developed under this Contract and the previous Contract (#05-0108C) into the UC IPM Web site and integrate with existing materials that support related messages.
- b) Develop one or more comprehensive Web pages to display the resources developed under this project.

### 9) Conduct outreach activities

- a) Consult with advisory group to determine specific outlets and target audiences to widely advertise availability and demonstrate how the deliverables can be used.
- b) Conduct Outreach activities which may include, but are not limited to:
  - Obtaining approval for Continuing Education Units for all online training modules.
  - Creating a newsletter mailing list which allows readers to subscribe online to receive the newsletter and product updates.
  - Preparing and distributing product announcements and press releases directed at specific audiences, organizations, and information outlets.
  - Partner with the California Association of Nursery and Garden Centers (CANGC), California Association of Pest Control Advisors (CAPCA), Pesticide Applicators Professional Association (PAPA), and other organizations to inform companies about the available training resources.

- Encourage a wide variety of organizations and agencies to link to the new product Web pages.
- Print Quick Tips and distribute to organizations and agencies.
- Train Master Gardeners to use materials in their outreach.
- Use materials in presentations at local meetings.
- Coordinate with the structural audience involved in the Ant PMA.

### B. DPR Responsibility:

1) DPR's Contract Manager will participate in the PAG meetings and provide feedback or guidance to the Contractor on project tasks and deliverables, either directly to the Contractor or indirectly through the PAG.

### IV. DELIVERABLES

- A. Advisory group meeting notes (Task 1).
- B. Professional-quality online training modules (6 being finalized from previous contract, 2 new) (Tasks 2 and 3).
  - Pesticide Properties (all audiences)
  - Appropriate Use (all audiences)
  - Pesticide Mitigation (all audiences)
  - Pesticides with Water Quality Concerns (all audiences)
  - Bifenthrin and Water Quality (for landseapers)
  - Fipronil and Water Quality (for structural applicators)
  - Bifenthrin and Fipronil (for structural applicators and landscapers) note that this merges two of the six modules from the previous contract to reduce duplicity of content.
  - Calibration and application methods to avoid pesticide runoff (all audiences)—new
  - <u>Herbicides</u> Glyphosate (for landscapers, nursery staff, nonprofessionals) new
- C. Two (2) new pesticide videos (Task 4).
  - Fipronil
  - Cvfluthrin
- D. Seven (7) new and six (6) revised pesticide quick tip cards (Task 5).
  - Malathion
  - Bifenthrin
  - Permethrin
  - Dimethoate (may be replaced by a higher use active ingredient)
  - Preventing pesticide runoff in turf
  - Preventing pesticide runoff in landscapes

- What to do with old pesticides.
- E. Seventeen (17) interactive Pest Notes, including pesticide descriptions and impacts tables (Task 6).
  - 10 arthropod pests
  - 6 weeds
  - 1 disease
- F. Six (6) issues of newsletter on pesticide topics (Task 7).
- G. Post available resources in online web pages on UC IPM Web site (Task 8).
- H. Documentation of outreach using the materials (Task 9).
  - Lists of activities (meetings, announcements, etc.) undertaken
  - Numbers of items distributed/courses taken, videos viewed and Pest Notes viewed
  - List of organizations, agencies and companies involved

### I. Progress reports

Reporting period needs to match the billing period for each of the nine (9) invoices. (See Section VI. Invoicing Requirements) The progress reports need to be submitted to DPR's Contract Manager on or before the due date of the corresponding invoice. There will be a total of nine (9) progress reports submitted. Progress reports can be submitted via email or traditional mail to the Contract Manager.

### V. CONTRACT/TASK TIME FRAME

The estimated duration of this project is 24 months. For detailed breakdown of timeframe by task, please see project timeline table below.

# Project Timeline Table (Presented by Task)

	8. Integrate meterials into the UC IPM Web size	7. Prepare and post newsletters	6. Develop/test/finalize interactive Pest Notes and supporting information	5. Develop/finalize new pesticide Quick	4. Davelop/cest/finalize naw videos	3. Develop/test/finalize new training	2. Finalize (including user testing) existing online training modules	1. Meet with advisory committee 250 900	Task (refer to scope of work) Apr	Mitigation Outreach Project FEB 2 2010 F
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									June	UESTED
-				11					July	TIMELINE REV
									Aug.	FEB 2 2010 REQUESTED TIMELINE REVISION FY 2008-09 FY 2009-10
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900 600 <u>0</u>

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900 <u>1.535</u>

### Amended Attachment 2

Budget by Task	(prepared 1/30/09	revised 4/12/10)
Duuget by Lask	(hicharca 1/20/02	ICVISCU TILIIIO)

				•.
1. Meet with advisory committee			•	
	1. Personal Services	0		
	2. Benefits	0		
	3. Supplies	0		
1	4. Equipment	0	• • •	<del>Travel:</del>
	5. Travel	1,000 <u>0</u>		committee
	6. Contracts	0	•	
	7. Other			ı
	8. Indirect Costs	250 <u>0</u>		
	Total Costs	1,250 <u>0</u>		•
2. Finalize (including user testing)				
existing online training modules		. •		4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	1. Personal Services	<del>5,842</del> <u>18,570</u>		Supplies/service
	2. Benefits	3,797 <u>12,071</u>		software
	3. Supplies	<del>1,600</del> <u><b>900</b></u>	•	sound
<b>:</b>	4. Equipment	-	•	art
, ·	5. Travel	0	¥ - 1	
	6. Contracts	0	•	
	7. Other			
	8. Indirect Costs	+ <del>2,810</del> <b>7,885</b>		
*	Total Costs	<del>14,050</del> <u>39,426</u>		
•		•	•	
3. Develop/test/finalize new training				· · ·
nodules	1. Personal Services	<del>22,117</del> <b>15.231</b>	·	Supplies/service
	2. Benefits	14,376 <u>9,900</u>	* * * * * * * * * * * * * * * * * * * *	sound
	3. Supplies	600	· · · · · · · · · · · · · · · · · · ·	art
	4. Equipment			5
•	5. Travel			
	6. Contracts	0		
( ,	7. Other		ي. د	,
	8. Indirect Costs	9,273 6,434		
	Total Costs	46.366 32.165		
V	Total Costs	46,366 32,165		
. Develop/test/finalize new videos	Total Costs	46,366 32,165		
. Develop/test/finalize new videos				Supplies/service
. Develop/test/finalize new videos	Personal Services	13,703 <u>8,236</u>		
. Develop/test/finalize new videos	Personal Services     Benefits	13,703 8,236 7,634		Supplies/services
. Develop/test/finalize new videos	Personal Services     Benefits     Supplies	13,703 <u>8,236</u>		
. Develop/test/finalize new videos	Personal Services     Benefits     Supplies     Equipment	13,703 8,236 7,634		
. Develop/test/finalize new videos	1. Personal Services 2. Benefits 3. Supplies 4. Equipment 5. Travel	13,703 8,236 7,634 900 1,535		
. Develop/test/finalize new videos	1. Personal Services 2. Benefits 3. Supplies 4. Equipment 5. Travel 6. Contracts	13,703 8,236 7,634		
. Develop/test/finalize new videos	1. Personal Services 2. Benefits 3. Supplies 4. Equipment 5. Travel	13,703 8,236 7,634 900 1,535		Supplies/services videography

5. Develop/finalize new pesticide				
Quick Tip cards	1. Personal Services	3,457	Supplies/services:	
	2. Benefits	1,175	card layout	<del>600</del>
	3. Supplies	600 <u>0</u>		
	4. Equipment	·		
	5. Travel			
	6. Contracts	0		
	7. Other			
	8. Indirect Costs	<del>1,308</del> <u>1,158</u>		
	Total Costs	6 <del>,5</del> 40 <u>5,790</u>		
6. Develop/test/finalize interactive				
Pest Notes and supporting	•			
information	1. Personal Services	9,722	Travel:	
	2. Benefits	3,306	travel to UCD	1,000
	3. Supplies	•		
	4. Equipment			
	5. Travel	1,000		
	6. Contracts	0		
	7. Other			
	8. Indirect Costs	3,507		
	Total Costs	17,535		
7. Prepare and post newsletters	1.7	4 001 0 455	0 1: /	
	1. Personal Services	4,321 3,457	Supplies/services:	
	2. Benefits	<del>1,469</del> <u>1,175</u>	printing	100
·	3. Supplies			
	4. Equipment			
	5. Travel			
	6. Contracts	0		
	7. Other			
	8. Indirect Costs	<del>1,448</del> <u><b>1.158</b></u>		
	Total Costs	7,238 <u>5,790</u>		
O. T. J.				
8. Integrate materials into the UC IPM Web site	1. Personal Services	<del>3,756</del> <b>2,921</b>		
TIME WED SITE				
	2. Benefits	<del>2,441</del> <b>1.899</b>		
	3. Supplies	0	•	
	4. Equipment	0		
	5. Travel	0		
	6. Contracts	0		
	7. Other	0		
	8. Indirect Costs	1,549 1,205		
	Total Costs	7,746 <u>6,025</u>		

9. Outreach activities	1. Personal Services	0
	2. Benefits	0
	3. Supplies	1,135
•	4. Equipment	0
	5. Travel	0
	6. Contracts	0
	7. Other	0
	8. Indirect Costs	
	Total Costs	1,419

Supplies/services:		
printing QTs		1,000
DPR credits	•	135

Overallall Tasks		1. Personal Services	62,918 <u>61,621</u>
		2. Benefits	34,199 <b>37,161</b>
		3. Supplies	4,835 4,170
•		4. Equipment	, 0
		5. Travel	<del>2,000</del> <b>1,000</b>
	. 1	6. Contracts	0
•	<i>j</i> *	7. Other	0
		8. Indirect Costs	25,988
	•	Total Costs	129,940

Time Base Breakdown by Tasks

	1	, , , , , , , , , , , , , , , , , , ,		
Task	Reynolds (months at 100%)	Parker (months at 100%)	Total Months (at 100%)	Years (% FTE)
2. Finalize (including user testing) existing online training modules	8.7			/.
	1.4 4.45		1.4 <u>4.45</u>	<del>0.12</del> <u>0.37</u>
3. Develop/test/finalize new training modules	<del>5.3</del> 3.65	\ .	<del>5.3</del> <u>3.65</u>	0.44 0.30
4. Develop/test/finalize new videos				
	2.3 1.1	<del>0.95</del> <u>0.85</u>	3.25 <u>1.95</u>	<del>0.27</del> <u>0.16</u>
5. Develop/finalize new pesticide Quick Tip cards		0.8	0.8	0.07
6. Develop/test/finalize interactive Pest Notes and supporting		,	No. 1	
information		2.25	2.25	0.19
7. Prepare and post newsletters	. , , ,			
	, :	± 0.8	+ <u>0.8</u>	0.08 0.07
8. Integrate materials into the UC			,	
IPM Web site	<del>0.9</del> <u>0.7</u>		<del>0.9</del> <u>0.7</u>	<del>0.08</del> <u><b>0.06</b></u>
TOTAL	9.9	<del>5</del> <u>4.7</u>	<del>14.9</del> <u>14.6</u>	1.24 <u>1.22</u>

Salary and Benefit Information

Personnel	
Salaries	Monthly Rate
Reynolds, Cheryl (Sr. Editor)	4,173
Parker, Scott (Program Rep)	4,321

Benefits	Rate
Reynolds, Cheryl (Sr. Editor)	0.65
Parker, Scott (Program Rep)	0.34

(Reynolds benefits reflects eligibility for full benefits, but part-time employee) (Parker hired at 100%, paid from multiple sources)